



California Surf Lifesaving Association

P.O. Box 366 • Huntington Beach • California • 92648

TO : CSLSA Board
FROM : Mike Beuerlein *MB*
DATE : October 15, 1998
SUBJECT : Secretary's Report

MEMORANDUM

As CSLSA Secretary, I have been attending Executive Board, General Board and USLA General Board meetings. I am looking forward to representing CSLSA in Norfolk, VA (11/4/98-11/8/98). The majority of my time has been spent preparing Executive Board and General Board meeting minutes.

I would like to take this opportunity to share my thoughts on how this past Fourth of July has impacted our Executive Board. On that day, we lost an Executive Board member, our Recurrent Representative and our Exchange Committee Chairman.

But as we all know, the loss is much greater than that. The lifesaving profession lost a leader, Seal Beach lost a Lieutenant and we all lost a very dear friend.

I feel privileged to have served on the same board as A.J. Summers. He was a tireless advocate who dedicated his life to our mission. A.J. accomplished more in a short period of time than many will in a lifetime. He led by example and was always there to help a friend. A.J. made work fun. If you believe that actions speak louder than words, A.J. actions spoke volumes.

No one can replace A.J. It's up to all of us to pick up the slack. I think that's what he would have wanted. He'd be disappointed if we let him down.



California Surf Lifesaving Association

Southwest Region - United States Lifesaving Association

PO Box 366 - Huntington Beach, California 92648

World Wide Web: www.cslsa.org

October 15-16, 1998

William Richardson
President

Don Rohrer
Vice President

Mike Beuerlein
Secretary

Bob Moore
Treasurer

B. Chris Brewster
Past President

Recurrent Representative

Kai Weisser
First Executive Delegate

Steve Long
Second Executive Delegate

Alternate Executive Delegate

Treasurer's Report

By Robert A. Moore

Balance as of 10/15/98

Assets

Cash and Bank Accounts

CD #72	0.00
CD #76	0.00
Checking (B of A)	\$ 5,165.37
PaineWebber	\$14,065.77
HBCECU	<u>\$10,598.72</u>

TOTAL Cash and Bank Accounts \$29,829.86

TOTAL ASSETS \$29,829.86

BOARD OF DIRECTOR ALLOCATIONS

Junior Lifeguard Account (\$2 per member)	\$ 4,572.00
New Zealand Exchange (\$500 host, \$600 travel)	<u>\$ 600.00</u>

TOTAL Board of Director Allocations \$ 5,172.00

GENERAL FUND TOTAL minus Board of Director Allocations \$24,657.86

Profit & Loss Statement

1/1/98 Through 10/15/98

Category Description	1/1/98- 10/15/98
INCOME	
Cal Surf News:	
Advertising:	
Hansen's Surfboards, Inc.	100.00
TOTAL Advertising	<u>100.00</u>
TOTAL Cal Surf News	100.00
CSLSA 1997-98 Membership:	
Junior Lifeguard Member	796.00
TOTAL CSLSA 1997-98 Membership	<u>796.00</u>
CSLSA 1998 Regionals:	
Registration Fees	1,270.00
Sponsorship:	
Maui Jim	400.00
Sol Cerveza	2,200.00
TOTAL Sponsorship	<u>2,600.00</u>
T-Shirt Sales	80.00
TOTAL CSLSA 1998 Regionals	<u>3,950.00</u>
CSLSA 1998-99 Membership:	
Junior Lifeguard Member	9,388.00
Life Member	0.00
Lifeguard Member	10,304.00
TOTAL CSLSA 1998-99 Membership	<u>19,692.00</u>
CSLSA Bd of Dir Mtgs:	
1998 Spr Bd of Dir Mtg:	
Sponsorship:	
Pearson	25.00
TOTAL Sponsorship	<u>25.00</u>
TOTAL 1998 Spr Bd of Dir Mtg	<u>25.00</u>
TOTAL CSLSA Bd of Dir Mtgs	25.00
HBCECU:	
Interest Inc	310.14
TOTAL HBCECU	<u>310.14</u>
PaineWebber:	
Money Fund Dividends	77.77
TOTAL PaineWebber	<u>77.77</u>
Refunds Received:	
State Of California	107.40
TOTAL Refunds Received	<u>107.40</u>
ULSA:	
Sponsorship:	
1-800-COLLECT	352.00
TOTAL Sponsorship	<u>352.00</u>
TOTAL ULSA	352.00
United Way:	
United Way Of Orange County	475.96
United Way, Inc. L. A.	133.00

Profit & Loss Statement
1/1/98 Through 10/15/98

Category Description	1/1/98- 10/15/98
TOTAL United Way	608.96
USLA Meeting:	
1998 Spr Mtg:	
Registration & Sales	8,276.00
Reimbursement	10.08
Sponsorship:	
Ambu	800.00
BZ Boards	800.00
Heartstream	1,200.00
Lack's	300.00
P.C., Maui Jim, M.R.P.	2,500.00
Pelguard	500.00
Smith, Kline, Beecham	500.00
Suvivalink	800.00
	7,400.00
TOTAL Sponsorship	7,400.00
TOTAL 1998 Spr Mtg	15,686.08
TOTAL USLA Meeting	15,686.08
USLA Membership:	
Junior Member:	
1997-98	696.00
	696.00
TOTAL Junior Member	696.00
Lifeguard Member	985.00
	985.00
TOTAL USLA Membership	1,681.00
TOTAL INCOME	43,386.35
EXPENSES	
(Checking)	-1,174.01
1997 Adjustment	1,266.51
CSLSA Regionals 1998:	
Organizing Chapter:	
1998 HBLSLA:	
Misc. Sales	80.00
Registration	1,270.00
Sponsorship	2,288.00
	3,638.00
TOTAL 1998 HBLSLA	3,638.00
TOTAL Organizing Chapter	3,638.00
TOTAL CSLSA Regionals 1998	3,638.00
Executive Board:	
Business Cards	82.21
	82.21
TOTAL Executive Board	82.21
Executive Board Meetings:	
Refreshments	64.23
	64.23
TOTAL Executive Board Meetings	64.23
Heroic Acts Committee:	
Presentations	66.38
	66.38
TOTAL Heroic Acts Committee	66.38
Junior Lifeguard Committee:	

Profit & Loss Statement

1/1/98 Through 10/15/98

Category Description	1/1/98- 10/15/98
JG Regionals	0.00
Scholarship	0.00
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TOTAL Junior Lifeguard Committee	0.00
Membership Committee:	
Membership Kit:	
Shipping, Postage, etc.	100.00
T-Shirts	4,871.25
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TOTAL Membership Kit	4,971.25
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TOTAL Membership Committee	4,971.25
New Zealand Exchange Committee:	
Hosting	420.00
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TOTAL New Zealand Exchange Committee	420.00
Newsletter Committee:	
Cal Surf News:	
Print Set-up:	
Renee Story	375.00
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TOTAL Print Set-up	375.00
Printing	1,897.63
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TOTAL Cal Surf News	2,272.63
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TOTAL Newsletter Committee	2,272.63
PaineWebber, Inc. Money Market:	
Check Order Fee	12.00
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TOTAL PaineWebber, Inc. Money Market	12.00
Promoter-Fundraiser:	
Dick Colosi:	
Commissions:	
1998 National Meeting	888.00
1998 Regionals	312.00
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TOTAL Commissions	1,200.00
Contract Obligations	734.00
Reimbursements	410.97
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TOTAL Dick Colosi	2,344.97
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TOTAL Promoter-Fundraiser	2,344.97
Public Education Committee:	
Projects:	
Public Education Booth	4,234.35
Statistics	11.46
Stickers	692.83
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TOTAL Projects	4,938.64
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TOTAL Public Education Committee	4,938.64
Rec and File:	
Sec of State:	
Filing Fees	10.00
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TOTAL Sec of State	10.00
Tax:	
St:	
F Tx Bd:	

Profit & Loss Statement

1/1/98 Through 10/15/98

Category Description	1/1/98- 10/15/98
Fees & Penalties	105.00
TOTAL F Tx Bd	<u>105.00</u>
TOTAL St	<u>105.00</u>
TOTAL Tax	<u>105.00</u>
TOTAL Rec and File	115.00
Secretary:	
Office Supplies	18.86
TOTAL Secretary	<u>18.86</u>
Treasurer:	
Office Supplies	32.65
TOTAL Treasurer	<u>32.65</u>
USLA Meetings:	
1998 Fall Bd of Dir Mtg:	
Delegates:	
Reg, Rm, Travel	700.00
TOTAL Delegates	<u>700.00</u>
TOTAL 1998 Fall Bd of Dir Mtg	700.00
1998 Spring Bd Of Dir Mtg:	
Catering & Mtg Rms	7,317.06
Delegates:	
Pd by USLA	0.00
Room	1,280.00
Delegates-Other	0.00
TOTAL Delegates	<u>1,280.00</u>
Ink Pens	1,061.36
Meeting Expenses & Set-up	653.04
Presentations	59.80
Raffle, World Team	258.00
T-Shirts	885.49
TOTAL 1998 Spring Bd Of Dir Mtg	<u>11,514.75</u>
TOTAL USLA Meetings	12,214.75
USLA National Dues:	
Junior Lifeguard Member	696.00
Lifeguard Member	975.00
Refund	10.00
TOTAL USLA National Dues	<u>1,681.00</u>
TOTAL EXPENSES	<u>32,965.07</u>
TOTAL INCOME - EXPENSES	<u><u>10,421.28</u></u>